### A COUNTRY HOUSE NEED MET

THIS WOMAN A PRACTICE PLAY-ER OF BRIDGE WHIST.

Her Buty Is to Teach the Game to Poor

am to divide my time between three in the smaller hotels amd who have se-houses. At each house there is to be cured and held their positions through a succession of house parties, and as you being able to play a good game. The know bridge whist is the main dependence of all hostesses these days. Besides keeplag my employer, or as outsiders say, my an, in practice by playing with her wo any hour when she can spare the time,

for the interest I take in their game. In fevery house I go to I am known as a bridge flend. I have often overheard young people warn each other against me. They declare that if ever I lay my hands on any one it is impossible to get away until my victim has paid the toll of one or more games of bridge.

"When the game first became the craze almost everybody wanted at least a penny a point. Now those same people play the game for itself and never think of the money value of their winnings. "I make it a point to be familiar with all other popular forms of amusement, which every practice player should do if she plans to take summer engagements such as I have described. One of the fine points in giving satisfaction as a practice

These young things little guess that I hostess, who pays me what I have to admit of amusing people, especially indoors. is a generous salary, gives me one of the best rooms in her house, supplies me with the services of a maid and altogether treats me as among her most desirable

this. When I first began to earn a living a trustee of the college and a Justice of bridge was just coming into fashion and the Supreme Court of New Hampshire. teaching women was a real pleasure to me. Indeed it was so pleasant that I jecided to learn something else by which would be able to earn money when the erane for bridge were off

"I took up stenography and brushed up both my French and German. I have had use for both languages in my bridge playing, which I am now beginning to look upon as my life work, for the reason that instead of becoming less popular the number of its devotees is always on

"My day begins generally at 8 A. M. when I am at a country house. After taking my breakfast in my room I go to my hostees, who is usually taking hers at that time. While she nibbles her toast

game is delivered into my hands. I am of unhappy marriages Mrs. Dubois said: supposed to find ways and means of inveigling him into learning more about the game. Sometimes I am instructed to take him to some secluded spot on the with the children and implanting in them grounds and far enough away from the ideas of unselfishness and regard for the house for the others to get off on a drive rights of others." or a morning a picnic unseen.

"Of course, once this is accomplished,

She played an atrocious game of bridge felt that the girl could never be a she felt that the girl could hever be a social auccess unless she learned more about the fashionable game. I was instructed to take her for a walk to the chapel just at the time it had been planned

the girl to go for the walk, but when we by the Women's Club of Brooklyn to do found the house practically empty on probation work among women and chilour return she refused to be comforted dren. by playing cards. She finally got me in a position where I was forced to tell her of the plot and the object of her hostess.

After questioning me down to the last detail she said that so long as she re-mained in the house she would not touch tend that the young man should either. She kept her word to such an extent that after they were married her husband gave of my failures was a

young man who became so enraged when he found that he had missed getting off with the rest of the house party for a morning drive that he went up to his room and sulked for the rest of the day. He never allowed me to come within He never allowed me to come within speaking distance of him afterward and I learned that he said he was sure that if he had I would have proposed to him.

ove with him, and sometimes it is very unny indeed Last summer a man very he Work West, an elderly man, consulted with hostess about how he should treat "He confided to her that he had decided

never to marry and that though he ad-mired me very much he didn't feel that he could break his yow of calibacy. d break his vow of celibacy. He ed that it might be kind for her to take the matter in hand and let me know that he was not a marrying man.

"Fortunately my hostess was also my friend and straightened matters out by him the true state of affairs. After him of my position she explained was at her special request that hat it was at her special request that had been so urgent in my requests for "It was such a shock to his vanity that

sense to take advantage of my services with the result that he now plays a capital game and assures me that he witations to every one he had before.
I don't know that I seriously object
the older men fancying me in love

widow and young married woman of his acquaintance was running after him or some other young fellow. He explained that it was an easy matter to escape an unmarried girl because they hadn't learned how to chase a fellow, but when it came to widows and married women—here he shook his here.

per to the happiness and com-

takes, for the hostess to manosuvre him away from the tables or to have some practised player to take him in hand between whiles and teach him how to use

his cards. The last is by far the easiest and often the most desirable way.

"Bridge is not a hard game to learn, but it is well nigh impossible to play it well unless you keep in practice. The majority of men have something of more important to do in the laws months of

Players Without Their Knowing It — Matrimonial Compilerations Good — Field Created by Modern Custom.

"My reward as a practice player of bridge whist in the summer months is \$50 and my board." said a woman much in demand at country houses. "To outsiders I am an invited guest.

"All my time is engaged, sometimes as much as a year ahead. This summer I much as a year ahead. This summer I the summer months. I know of several women who act as general entertainers. oridge parties when nothing else ould induce them to exert themselves. "Though I often take part in games

I have to teach the guests who do not play sufficiently well to make them desirable partners.

"Under no circumstances do I allow these poor players to guess that I am paid for the interest I take in their game. In

"These young things little guess that I points in giving satisfaction as a practice am following out instructions from their player of bridge is to know other methods

### WHAT WOMEN ARE DOING.

Mrs. Jane Eastman has given \$30,000 to Dartmouth College in memory of her husband, Ira Allen Eastman, a member "Of course I have had to work for all of the class of 1829, for twenty-two years

> The anti-suffragists of Illinois have issued a pamphlet in which they say that the men of the country are at last waking up to the dangers of woman suffrage. Heretofore, they say, men have taken the position that it was a question women should decide for themselves. Now realizing the dangers, they have come out strongly against giving women the ballot. In proof of this statement they point to recent utterances of Senator Elihu Root, Nicholas Murray Butler and the Rev. Lyman Abbott. They also say that a protest is being circulated in Massachusetts which has already been signed by 150 influential men.

"Any guest who does not play a good held at Denver. In discussing the causes ordinary folks the shivers.

Four young women have been appointed to offices in the courts of Porto Rico it is an easy matter to get the victim to by Judge John J. Jenkins of the Federal finish the morning playing bridge with me. Court. Miss Louise Colburn was ap two occasions the plan has not worked pointed court reporter at a salary of \$2,000. at San Juan at a salary of \$1,500, Miss "One of these failures was a girl with Lulu Gross deputy clerk of court at Ponce whom the son of the hostess was in love. at a salary of \$1,200 and Miss Mary Nim-She played an atrocious game of bridge mons deputy clerk of court at Mayaguez and was candid enough to admit that she with a salary of \$1,200. Misk Colburn detested cards. The hostess was willing had been for several years private secretary to Judge Jenkins and had previously held a similar post with Senator Stephen-

Mrs. Margaret H. Park, probation Mrs. Margaret H. Fark, probation to take her for a walk to the just at the time it had been planned others to start off on an all day others to start off on an all day and other experience in the day and sarding her experience in the day and start off on an all day and sarding her experience in the day and sarding her experience in th "It was easy enoughfor me to induce night courts. Mrs. Park is employed the girl to go for the walk, but when we by the Women's Club of Brooklyn to do

Miss Jessie Ashley, the new treasurer of the National American Woman Sufin New York at home and in private pleasantest." The speaker is a woman card, and furthermore she didn't in- schools. She took a three years course in the New York University law school, receiving the degree of LL B in 1962 and of master of laws one year later. up cards entirely and now refuses to and of master of laws one year later. class. She was admitted to the New York bar in 1903. She is an instructor of the women's law class of the New York Uni-Wabash Railroad and her brother is now "The heat that summer worr dean of the New York University law

"Oh, that is an everyday occurrence. The National Association of Audubon so sure we would find it more comfortable Societies for its work in the South. She than living in a boarding house that in hand thinks I have fallen madly in had already given \$500 to start a special finally the girls consented to make the ing the robins. In the South the robin is treated as a game bird and each year fewer and fewer return to their homes in the North.

is said to be the only woman in this country and the experience so pleasant that the who holds a commission as deputy game warden. She was at one time a teacher in Nebraska and when her health failed she moved to New Mexico with the in- summer since then I have come on to tention of starting a chicken ranch. Soon keep house for the party and always after her arrival she made her first com- look forward to the time with the greatest plaint of the ruthless killing of birds out of season. When this complaint received no attention she filed another and kept for the sake of change, so that now I feel took him days to recover his accus-tomed poise. Then he had the good on until she was finally appointed a deputy as though my experience as a camper was game warden. Soon afte appointment she arrested two men for shooting quail out of season and from then on the game laws have been strictly ob-served in her neighborhood.

was only trying to make him less of a muisance in the cardroom that he had poly a paying and poly a paying me in love with them, but when it comes to boys almost young enough to be my sons it is somewhat humilisting. One of these goes lings assured me after discovering that I was only trying to make him less of a muisance in the cardroom that he had reads only a paying me in love with the had two magazines devoted to the intersection of woman suffrage. Holland, Denmark, Norway, Germany, Austria, Russia, Finland, Iceland, France, Switzerland, Hungary, and Polyand have one

ough it was quite impossible to express church wardens in the National Evangeli- my household agree that they go into the "I do not look upon my work in the country house as unnecessary Indeed church elections were held throughout an eighning to feel that I am about as indispensable as the butler or the of the votes were cast by women."

"The woods are better than a country for quiet as and they will not go to country for quiet as a distance of the canton of

When a woman invites a lot of people to her house she is in duty bound to keep them amused. The time is past when a geed cook and a well supplied wine cellar are all that is expected. Even under the best of conditions it is impossible to keep the guests out of doors all the time.

"Bridge being the fashionable game aims persons out of every ten play a fair game, while only about one out of every twenty either knows nothing of the game of ao little that you wish he knew less, and cocoanut shells containing tallow Mrs. Harborough Sherard, a Virginia

## FEW WOMEN CAN RESIST THE DUTCH NECK'S CHARM.

that will kill the craze for leanness and inherited store. hasten the return of hips it is the collarless gown," said a well known designer. A throat to be beautiful must at least be am to divide my time between three women who act as general entertainers be an artistic cuit, a sort of 'greenery'



THERE WAS A SMART SLAP.

what sort of throat they have to disclose to the public. The undeniable coolness and comfort of the fashion is always the excuse, but their secret thoughts are given up to vain imaginings of becoming-The collarless bodice has a peculiarly sweet girlish and quaint air New Modes Are Likely to Bo Away With which wheedles all the common sectional the Lean and Hipless Figure, Says a of them and it's funny to see a waman Designer The Fashton a Return to the with bared throat putting on pretty airs. tiowns That Our Grandmothers Wore. Demureness and gentility are the suitable "If there is one thing more than another things and she produces them from some

"You know how all old ladies will tell you that they never had a high necked dress on until they were twenty-five or well nourished, which it cannot be when more. They had all sorts of embroidered the body is half starved. There used to muslin fichus and capes to mitigate the hard edges of their low cut gowns; not ! am sure because they were cold or because the exposure of bare neck was thought to be in any way immodest. Please note hat those were also the days of straight breadth skirts, gathered all around the hips and worn over seven or eight petti-

"A financier famous for his dash and decision has a pet story to tell of his adventure with one of those bare necks when he was a very small boy. He had a maiden aunt who disapproved very much of the way her sister's children were trought up. Aunt Louiss often reproved his mother and told her that her children had very bad manners, were overindulged and sadly needed spanking. Aunt Louisa used often to say in their presence, 'Mehitabel, if those children ere mine they would get at least two spankings a day and sometimes three. and they'd be better children."

Naturally the youngsters respected out did not love their maiden aunt, and one day the little boy came into the sitting room where his mother and aunt vere sitting sewing, with their backs to the door. In his hand he carried a piece of shingle, and suddenly a desperately delightful notion came to him what a smack that shingle would make if it was brought down swiftly on the pink plump

"There was a screech and a wild patterbefore he reached the door.

resistible to most women regardless of hats of the same color. The waist of the girl's."



THE COMING FASHION.

gown was crossed surplice fashion and

of the spankings that were coming to him grandmother's day. Apparently then in the South. before he reached the door.

"The collarless frocks unquestionably bottle neck; but in these latter days have an old time look, for they're not the first crop of Dutch necked waists Other women appeared to live and dress.

"The first thing I had to learn was original idea.

"The first thing I had to learn was original idea.

"When people began to understand that we could really make elderly women appeared to live and dress look smart that the first few costumes. there was only one kind, the champagne merely collariess, mind you, but are has revealed scrawny throats and throats themselves on what I was being paid, fast becoming half décolleté in either that were rows of double chins, short the square or V shape. In Paris daytime frocks are worn amazingly low, and I necks and serpentine necks, slender frocks are worn amazingly low, and I necks and thin, sturdy and childish saw a charming woman in the Grand necks, anatomical and peasant necks.

and sips her coffee we discuss plans for delivered the most talked about speech admire a long, lean, structural neck, but well dressed too, her clothes and herself early Dutch school, but most interesting learned to do that while living with at the national mothers' congress recently necks of that type are calculated to give bearing the stamp of refinement and good of all is the revelation of the woman with those French dressmakers. taste. She had on a gown of dull violet the weatherbeaten, lined face whose; "The lure of the Dutch neck is absolutely pongee with one of those small cappy throat is as firm, round and white as a food and clothes we had a small amount

AN OHIO WOMAN'S SUMMER HOUSEHOLD UNDER CANVAS.

Keep House in Tents for Two Baugh- I look for the place where cooking can be necessary in preserving the butter and ters, a Nicee and a Nephew, who Are done to the greatest advantage.

"Having lived in a camp for five sumers I am convinced that it is not only a healthful and economical way of passing frage Association, received her education the warm months but also is one of the from Ohio who each year comes to New York to keep house for two daughters, a niece and a nephew, who are all earning their living in the city. "The first summer I came on with the intention of visiting my daughters and niece, who had been working here about three years. My nephew had just finished college and came women's law class of the New York Uni- nephew had just builded conege and came versity law school. Her father was along with me to see what the chances "The heat that summer worried him

almost sick and one day in desperation be offered to buy a tent if we would all try Mrs. Russell Sage has given \$15,000 to a camping week on Staten Island. He was the National Association of Audubon so sure we would find it more comfortable robin protective fund which the associa- trial provided he would find a location tion is raising for the purpose of protect- within walking distance of the trolley ing the robins. In the South the robin so they could come back and forth to robin so they could come back and forth to

"We went out for that week and remained all the summer. At the end of Mrs. B. R. Buffum of Roswell, N. M., the week our expenses had been so little girls gave up their rooms in town, packed all their belongings and buying two extra tents shipped them out to camp. Every

Each year we try a different location really quite extensive. In our case the first point for consideration is to get a location within easy walking distance of a train or trolley coming to New York. My nephew always says within forty minutes of the City Hall is his limit.

"When such a locality is found we look for a farmhouse and then a supply of good drinking water conveniently near. If a strip of woods near a beach can be found that is the best of all and though such places are by no means abundant about New York, we have found several, and in

"Indeed, that is one of the things we avoid, land that is rented to campers. All In country for quiet as much as for cool, and they will not go to a place where there "The woods are better when not cleared.

as that leaves a chance for picking up firewood. Though they should be thick enough to provide shade, there should be plenty of sunshine to keep away dampness. Our object in locating mear a farmhouse is for the convenience of getting milk, butter, eggs and fresh vegetables. "Last summer we located on a small

lake in Westchester county, and though it was more than forty minutes from the City Hall the many conveniences of the place more than made up for loss of time and the additional cost of travel. Not "In place of a refrigerator we dig two holes from the farmhouse but the farmer's wife was willing to bake our bread and she farmer to give the busy members of devoted to butter and milk. On a few certainly not come any too soon. or so little that you wish he knew less.

Only a good card player knows how impossible it is to enjoy a game with a poor player in the party.

When there is such a card player at a house party there are but three courses, the others to grin and bear his missing the children acted as hosts. Meat hones and cocoanut shells containing tallow and the additional cost of travel. Not dishes containing seeds and water were player in the party.

Thousands of the game and cocoanut shells containing tallow and the additional cost of travel. Not dishes containing seeds and water were player in the party.

Thousands of from the farmhouse but the farmer's ganization is reported to have more than made up for iess of time only did we get our eggs and vegetables from the farmhouse but the farmer's ganization is reported to have more than and the additional cost of travel. Not dishes containing seeds and water were player in the party.

A STUDY IN COLLARLESS THROATS,

"We are careful to pick out our location By wrapping this ice in a newspaper and putting it in one of these holes in the ground I was able to keep it almost a week.

"As our drinking water came directly was able to keep it almost a week." the station. before moving our tents and supplies and have found that it often takes two or more I Sundays to find just the site my daughters

clear, warm nights.

"We have tried several kinds of bed and at last decided on the stretcher beds of canvas as the most convenient and of canvas as the most convenient and of canvas as the most convenient and clear to this kit I have added a language of an oil lamp. This does not allow of reading at night, but as decided to the stretcher beds of canvas as the most convenient and constraints.

Talls.

"After two years in Paris I returned to to-day carries perhaps 2,000,000 sheep. Punta Arenas is its centre and base of who had decided to try her luck as my parts of the borth of the Strait, her in the business I returned to to-day carries perhaps 2,000,000 sheep. Punta Arenas is its centre and base of who had decided to try her luck as my parts of the borth of the Strait, her in the business I returned to to-day carries perhaps 2,000,000 sheep. Punta Arenas is its centre and base of who had decided to try her luck as my parts. To the north of the Strait, her in the business I returned to be day carries perhaps 2,000,000 sheep. Punta Arenas is its centre and base of who had decided to try her luck as my parts. To the north of the Strait, her in the business I returned to be day carries perhaps 2,000,000 sheep.

The strait is the place of an oil lamp of the strait is the business I returned to be day carries perhaps 2,000,000 sheep.

The strait is the place of an oil lamp of the strait is the place of an oil lamp of the strait is the place of the strait is th place ticks filled with hay or straw. This evenings sitting around the campfire we not only makes the sleeping softer but do not miss the oil lamp.

"Now that everything has become an

weight cotton blanket for covering these hay filled ticks, it is not absolutely necessary. In the way of sheets three for each bed are sufficient where the camp is to be open all the summer. To provide against cold nights, especially if you think of remaining in camp until the middle of October, each bed will require one pair of heavy wool blankets. Additional covering can be supplied by golf capes and dress skirts.

"As every one in camp except myself goes back and forth to work in the city the clothes taken out must be selected with a view to office work as well as camp life.

This cuts out all muslin and cotton frocks, for all the working members of the fam-

This cuts out all muslin and cotton frocks, but makes an additional supply of shirtwaists and walking skirts necessary. Though the farmer's wife is generally we have not yet found any who would do healthful way of spending the we have not yet found any who would reither men's shirts or shirtwaists. As a consequence such articles have to be taken to the city for washing.

"For my own use I have only two skirts.

"How Vienna Would Furnish Cheaper

Every year we have a new variety of the stove, but the one we used last summer was so satisfactory that we will never change. This stove was made on the sides with stones banked with clay. On the top of it was placed the top of an old iron at present from overcrowding. According to the least statistic statistics. stora burght at a junk shop for 20 cents, to the last statistics available neares e joints of pipe with an elbow formed chimney and added 50 cents to the aff flats, consist of only one room, sometimes with a kitchen but mostly without. was loose enough to be easily turned for the purpose of directing the smoke in another direction when the wind was a structure but mostly without. For the work is the work for not fewer and that is not the worst, for not fewer the work fewer

in another direction when the wind was allowing our way.

"In addition to this we had an aluminum baker built after the plan of an old fash-loned Dutch oven. The baker is used before an open fire and will bake beautiful biscuits, gingerbread, pies and almost anything that can be cooked in a flat pan.

In addition it has the virtue of folding that

the family a lift on the way to and from occasions last year we bought a block of ice from the farmer's icehouse, but found it more trouble that it was really worth.

"Our rule is to pitch the wall tent in "In the beginning of our camping of "Our rule is to pitch the wall tent in the prettiest place possible and clear a place for a kitchen, as level a spot as possible, from ten to twenty yards away. This wall tent with a fly serves as living and sleeping room for the feminine part of my household, while my nephew has a separate tent for himself.

"We have tried several kinds of bed and at last decided on the stretcher beds and at last decided on the stretcher beds are reach, sometimes undulating in grace-compared the way they worked with the way we did it in the South. In my mind I had given all the managers the name of late way we did it in the South. In my mind I had given all the managers the name of late way we did it in the South. In my mind I had given all the managers the name of late way we did it in the South. In my mind I had given all the managers the name of late way we did it in the South. In my mind I had given all the managers the name of late way we did it in the South. In my mind I had given all the managers the name of late way begin and the save them away we did it in the South. In my mind I had given all the managers the name of late ma

omfortable. On these canvas beds we all my family are willing to spend their

not only makes the sleeping softer but gives as much warmth as two pairs of double blankets would if placed under the sleeper.

"One of our mistakes in our first year's experiment was preparing only for het weather. Though we had ample cover on top we remained cold because we all had too little experience to realize that we needed something in addition to the stretched canvas underneath.

"Though I always provide one light weight cotton blanket for covering these hay filled ticks, it is not absolutely necessary."

"In the way of absolutely necessary in the way of absolutely necessary."

"In the way of absolutely necessary in the care of the commuters. They also keep the camp well supplied with daily papers and magazines. Our other conveniences of camp

tures has not reached \$100, while our average expenses, including moving in and out and commuters' tickets for all the working members of the family, have been less than \$7 each a week. ily, have been less than \$7 each a week. As the lowest board paid in the city was \$10 a week we feel that the camp life is economical as well as a pleasant and

"For my own use I have only two sairts, a new one for company and clear weather with an old one for bad weather and hard work. All of my waists are of crepe cloth, so they do not need ironing.

"When my family return from the city each evening they slip into their camp clothes, which consists of short wool sairts and soft shirtwaists for the girls and shirtwaists for the girls and shirtwaists for the girls and shirtwaists for the gi skiffs and soft shirtwaists for the girls and an old pair of trousers with an unstarched shirt for the boy. They say they do not get half the comfort if they remain in their city clothes.

"Every year we have a new variety of the same building associations with this and building associations with this

addition it has the virtue of folding that corded, against 123 in the better class dis-

# SHE CLOTHES THE ELDERLY

SOUTHERN WOMAN'S IDEA FOR A SPECIALTY SHOP.

All Ages Provided For, She Found, Except the Wemen of 50 or So An Education my experience teaches me we can in Dressmaking Begun in the South. we want in that line on this side Continued Here and Ended in Paris.

"We have managed to get several thousand dollars invested since we opened our specialty shop for elderly women's costumes four years ago." a young woman who is at the head of a dressmaking establishment in a Southern to pay for it. I devoted a week to this making many the solid have a super since the solid have solid have a super since the solid have solid "We have managed to get several you sho city told the reporter when asked to give some of the details of her work. "They said at the start that we would fail because no woman cared to acknowledge that she was elderly. That may be a fact, though was we haven't yet found it keeping customers but I was not, for I was sure when

when I decided the time had come for me when I decided the time had come for me to get out and found a business of my own. Beginning as errond girl, I had worked up to fitter and then to manager, next in authority to the head of the establishment.

"After making up my mind to work for myseif, the next question was to get a partner, and I had to come to New York mean unbecoming thing she could put on, the mean unbecoming the mean unbecome a second the mean unbecoming the mean unbecoming

to do that. My first reason for coming here was to see how the dressmaking busness was conducted.

place in some fashionable shop and stay at least one season to get experience.

gown was crossed surplice fashion and inside was a soft, frilly white shirt, which fell away from the throat in a V shaped opening. Over her arm she carried a pening. Over her arm she carried a large dependence of the lower of the New York methods of the ledger that first on the right side of the ledger that first on the right side of the ledger that first opening. weeks trip to Paris paid by going as assistshocked at a practically low necked gown I wanted to be as well informed in those expanse of his aunt's bare neck. Without on a journey you had but to reflect that of the Paris dressmakers. After a hunt an instant's hesitation the shingle fell your sainted grandmother did the same of ten days I was able to get employment clothes it takes time to make them see the with a smart slap. of small feet, but the little boy got one kinds of necks now than there were in York and about half what I had received

On influential men.

Central Station the other day on her way athletic and soulful necks, early Victorian, bloom along with earlier and soulful necks, early Victorian, bloom along with earlier and soulful necks, early Victorian, bloom along with earlier and soulful necks, early Victorian, bloom along with earlier and soulful necks, early Victorian, bloom along with earlier and soulful necks, early Victorian, bloom along with earlier and soulful necks, early Victorian, bloom along with earlier and soulful necks, early Victorian, bloom along with earlier and soulful necks, early Victorian, bloom along with earlier and soulful necks, early Victorian, bloom along with earlier and soulful necks, early Victorian, bloom along with earlier and soulful necks, early Victorian, bloom along with earlier and soulful necks, early Victorian, bloom along with earlier and soulful necks, early Victorian, bloom along with earlier and soulful necks. Earlier and soulful necks, early Victorian, bloom along with earlier and soulful necks. Earlier and soulful necks are sould neck and soulful necks and soulful necks. Earlier and soulful necks are sould neck and soulful necks are sould neck and soulful necks. Earlier and soulful necks are sould neck and soulful necks are sould neck and soulful necks. Earlier and soulful necks are sould neck and soulful necks are sould neck and soulful necks. Earlier and soulful necks are sould neck and soulful necks are sould neck and soulful necks. Earlier and soulful necks are sould neck and soulful necks are sould neck and soulful necks. Earlier and soulful necks are sould neck and soulful necks are sould neck and soulful necks. Earlier and soulful necks are sould neck and soulful necks are sould neck and soulful necks. Earlier and soulful necks are sould neck and soulful necks. Earlier and soulful necks are sould neck and soulful necks are sould neck and soulful necks are sould neck and soulful necks a former United States Senator from Idaho, pretended to admire and perhaps did open at the neck. She was distinctly celli and Rubens necks of the a flea for his hide and tallow. Well, I because the change was so great that even

"When I tell you that I never saw those women throw so much as an eggshell away you will understand how careful they were with the least morsel. The most we in this country would have thrown

"Their economy in household matters was only a sample of the way things were managed in each department of that dress-making establishment. Never a scrap of making establishment. Never a scrap of anything but what was put to use and always to the betterment of the garment on which it was employed, never a mo of our time that we were allowed t It was like living in a new world al! round, and on the whole, after becoming ecustomed to it. I found it pleasant as

worked in New York, and often I used to

only shop in the country devoted exclusively to making costumes for women over 50. If there is such a shop in Paris or London I have never heard of it.

"My reason for selecting this specialty of the world, shipping away on the country devoted a strict a str

lected when it comes to making them swart frocks and suits. So long as they dress in mourning it is an easy matter for them to get the smartest sort of clothes of all descriptions, but once let them put on colors and they are forced either to take suits and gowns suited only to the debutante or to have the best materials twisted into dowdy garments that add many verys to their age.

Capacity 175
Wantworth Hall
Jackson, N. H.
Capacity 150

Intervals House

my pocket.

I picked up every idea that could be used to make a smart looking coatume for elderly women. I had learned that lace and silk can be had for much less a

patterns that drew that money out of

New York than ideas. I never would recommend my customers or women wishing to go in the dressmaking by mass to buy materials abroad. So far my experience taches my we can be far and the Atlantic, but when it comes to learning the proper way to do the you should go to Paris.

making more than seventy-five calls, but only succeeded in getting two orders, both from women whose figures were generally admitted to be hopeless.

"My partner later admitted that size was discouraged at my lack of success, but I was not for I was any who come.

from us.

"I am responsible for the specialty.
I had been working in the dressmaking business for more than ten years

"I am business for more than ten years improve their appearance."

I had been working in the dressmaking business for more than ten years improve their appearance. improve their appearance. I had determined to let them remain as they were

mean unbecoming as to her face; black always safe for a woman with a poor in ure as well as a poor dressmaker. We "Though I had not intended to remain more than a few weeks, before the end of lound that nothing but black would say her I took her order and when the surface of the surfa was finished she was so much pleased by the touch of green and gold that I had at least one season to get experience.

"After working in a shop for two seasons I determined to go abroad and manway and turn her out a blue costume. aged to get my expenses for a three She was back again within a month for

the blue.
"Though I didn't find that customers" sunger women, and when once a dress-aker gets the idea well rubbed in that sey are too old to expect becoming "I am sure, though, that there are more kinds of necks now than there were in grandmother's day. Apparently then there was only one kind, the champagne.

"I am sure, though, that there are more third the wages I had received in New a good business with younger women that first year had I not been convinced in the South.

"The first thing I had to learn was only one kind, the champagne."

look smart, that the first few costum we turned out were not accidents, then trade came in in a steadily increasing stream. By the end of the second year their families noticed that they looking as well as they might.

"Though we lived very well both as to food and clothes we had a small amount to lay by at the end of each month and also had money enough to go to the opera and theatres. All our buying of food was done together for the sake of greater saving.

The local of specializing our most valuable possession is the experience in economy which I gained while working in Paris. I have adapted it to American conditions, just as I do all fashions, but we are careful to see that nothing is ever

wasted "If it hadn't been for that I am sure we would not have had a balance to our credit that first year, while our bank account would have been very much smaller delicious dishes those French dressmakers concected were from scraps of food that shops for children that it seems hard to understand why some of them don't re-member elderly people. So far as I can judge there is a good opening for such an establishment in every lar the land; and I should like have never known customers so easily pleased and so sincerely grateful for beming clothes as the majority of elderly

> DESERT RICHES. Wild Pampas of Patagonia Produce Wool

London I have never heard of it.

"My reason for selecting this specialty ports of the world, shipping away on that everywhere I have worked I steamers three years ago over 16,000,000 bave noticed that elderly women are neglected when it comes to making them of over \$1,000,000. In addition to this swart frocks and suits. So long as they there was a sale of nearly 400,00 pelts.

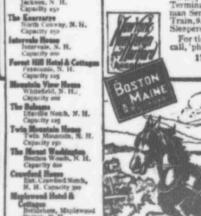
many years to their age.

"As we have specialty shops of all sorts and all ages I saw no reason why elderly women should be neglected. My partner and I each put 1900 into the business, and more than half of my share was already spent before I left Paris. It wasn't lace or silks, but designs any

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